# COMPANY PROFILE



Procom is a consultancy founded and built on exceptional people, a commitment to service excellence and a passion to make a difference.



## THE DIRECTORS



Colin Hardiman
BSc (Hons); MCIOB; MIOD
Managing Director

Colin is a highly proficient and commercially astute consultant with extensive experience across the construction sector.

He advises a wide range of clients on contractual, commercial and project management briefs; which encompass commercial and contractual advice, bid and tender management, pre and post contract planning budgeting and management

Chad Murrin
MA (Cantab) Barrister-At-Law
Non-Executive Director

Chad joined Procom in 2013 as a Non-executive Director to advise on business strategy develop the plan for Procom's future growth.

Chad graduated in law and qualified as a barrister, he is also an associate Member of the Chartered Institute of Personnel and Development.

He worked for 3i, the private equity and venture capital group. For the last five years of his career at 3i, he was Corporate Development Director.

He has advised mergers and acquisitions, flotation's and fund-raising transactions, and worked on the IPO of 3i Group PLC itself on the London Stock Exchange in 1994 Bhavna Hardiman BSc (Hons) Non-Executive Director

Bhavna's role in Procom is both at strategic and operational levels.

She has been instrumental in establishing the financial systems and controls for the Procom business and remains an important advisor to the business.









# THE ASSOCIATE DIRECTORS

new challenges.



### Peter Corfe MCIOB CIWFM

Peter has over 26 years commercial and operational experience, within construction and facilities management, working with blue chip clients.

Peter demonstrated an ability to easily transfer his skills and these have enabled him to gain valuable experience within different industry sectors.

Peter has consistently demonstrated his capability to adapt when embarking on

#### Mark Sanchez BSc (Hons) QS

Mark has considerable experience as a Commercial Manager having worked on major building and civil engineering infrastructure projects both in the UK and internationally. He has worked with many high-profile

He has worked with many high-profile clients including BAA at Heathrow and Gatwick Airport, Thames Tideway and Highways England. Mark has always provided high quality commercial and cost control advice to every client with a focus on exceptional client delivery.

As an enthusiastic, proactive professional, he communicates easily at all levels and is an asset to the Procom Team

#### **Steve Newcombe** FQSI MAPM MIOD

Steve has over 36 years' experience in the construction industry in a range of roles from Risk and Project Management, as a partnering advisor, and most extensively as one of the UK's leading experts in Employer's Agent Services.

Steve is a valuable part of the Procom Team, bringing determination a calm and tenacious approach to delivering projects. He is versatile, transferring his knowledge and experience across sectors and businesses











Procom has been providing first-class Construction consultancy services since 2009. Having expanded significantly, our team provides a solid foundation of industry-leading expertise and knowledge, earning recognition for its professional approach. Procom is committed to providing its clients outstanding quality services, secured by a combination of qualifications, expertise and experience.

Our philosophy is, build upon areas of expertise, form strong relationships and provide surety of delivery through the very best teams.

"Our approach to business is simple, we are open, honest, reliable, service focused and results driven"

#### **MULTI-DISCIPLINARY TEAM**

With extensive experience of traditional contracts such as JCT, ICE and partnering arrangements including open book contracts, more particularly NEC, PPC 2000 and TPC 2005.

Our in-house team have a wide and well-rounded wealth of experience, originating from both commercial and professional backgrounds our team can provide a wide range of services including:

- **☑**Dispute Resolution
- **☑**Drone Surveying
- **☑**Forensic Cost Auditing
- **☑**Monitoring Surveying
- **☑**Planning
- **☑**Project Management
- **✓** Quantity Surveying
- **☑**Risk Analysis and Mitigation

#### **HOW WE CAN HELP**

We have extensive qualifications and experience in all construction consultancy disciplines and this can be applied to all types of projects.

We are experts in construction with a proven track record and provide a common-sense, no-nonsense approach to delivering our services.



## CORE SERVICES

#### MONITORING SURVEYING

Applying extensive project experience to analyse and report on programme & costs.

#### **COST CONSULTANCY / QUANTITY SURVEYING**

Full pre and post contract services, from initial feasibility to completion and operation

#### **PROJECT MANAGEMENT**

Including programming and planning

#### **FACILITIES MANAGEMENT**

Strong commercial and operational experience in a range of sectors, including PFI healthcare (NHS), government and social housing, covering both hard and soft service provisions.

#### **PROCUREMENT**

Excellent experience advising on strategies for a wide variety of projects, from small, to complex major infrastructure projects.

#### **DISPUTE RESOLUTION**

A highly skilled Team, comprising, Chartered Arbitrators, Mediators, Adjudicators, Delay Analysts & Quantum Experts

#### **FORENSIC COST AUDITING**

With extensive experience across a range of contracts, including NEC & TPC alongside time and cost analysis

#### **DRONE SURVEYING**

Aerial surveys and high-definition capture and modelling











**AREAS OF EXPERTISE** 





















# WHAT OUR CLIENTS SAY

"Colin and his team worked diligently and responded positively with very little notice. Given the time pressure applied and the number of people working on the team, this was by no means straight forward but Procom did a first-class job..."

Main Contractor – re-measurement work

"The quality of the professional analysis provided by Procom, particularly given the considerable time constraints, was exceptional. In contentious work, communication is vital, and between Procom and the rest of the dispute team, this was efficient and highly effective. Appointing Solicitors - Adjudication

"Working with Procom has been a positive experience, their knowledge was very good and they were attentive and punctual..."

**Privately Owned Developer- Quantity Surveying** 

"I would have no hesitation in recommending Procom's services and would happily engage them again..."

Public Sector Client – Commercial Management & Quantity Surveying

"The team listened to our needs and reviewed a considerable amount of information before producing a very comprehensive report..."

Quantum and Entitlement Analysis and Report



### **Our Values**

Co-operation; Open, Honest & Fair; Reliable; Innovative & Efficient; Passion & Pride; Respect & Communication



### WHY PROCOM?

We have extensive experience and a proven track record of delivering results, both in the dispute resolution sector and the construction operations sector.

We have a highly qualified team

We have a highly qualified team consisting of legally qualified personnel, quantity surveyors, project managers and delay analysts.

Our understanding of the design, procurement and construction process combined with the ability to communicate and manage effectively and efficiently sets us apart. We talk the same language as solicitors and we know what they want to achieve and can tailor our output to suit their needs

We have experience working within the public and private sectors and across building and infrastructure projects; we know how projects should be managed to achieve and exceed our client's expectations. We tailor our approach to suit our client's budget, appetite for risk and other factors. This begins with

listening, absorbing and appraising ourselves of all the matters which should shape the best strategy for the client.

We have experience in all areas of construction and maintenance works and have specialists in key areas to ensure we consistently provide the best possible service.

We have experience working in partnership, or being appointed by, Employers, Contractors, Sub-Contractors and funders and have tailored our services to suit their specific needs. We have the capability and enthusiasm to take on all commercial elements of a project or just a specific element; in each instance we will provide the same high level of standards and efficiency. The staff comprising our team have been carefully selected based upon previous experience, knowledge, professional performance and capabilities and we are confident

"We can provide the best possible team to suit the individual client's and project's needs."





We care about **YOUR SUCCESS** 

Our Senior Team take a *personal approach* being available and 'hands-on'

Our efficient management structure affords us **flexibility** when adapting to your needs

**Collaborative** working and partnering are second nature to us

Our **passion** translates into those we recruit

Feedback is a **golden opportunity** to improve on all that we do

Understanding you allows us to react intelligently to your needs with quality solutions

Our diverse, engaged team will **enthusiastically align** to your organisation

We are a **Safe pair of hands**, supporting you towards realising your aims and objectives

'One size doesn't fit all', and we ensure our bespoke services will fit you perfectly

Actively *listening* to safeguard your position

**Quality** is part of our culture, not simply our ISO certification

### THE PROCOM DIFFERENCE





Procom has extensive experience in providing the highest quality of services within many sectors.

Please visit our website, where you will find a comprehensive, continuously evolving list of projects.

Flexibility, continuous improvement and attention to detail are some of the reasons we continue to build upon the range of professional services that Procom is able to offer to its clients.

If you would like to find out more about how Procom is able to meet your needs, come and talk to us, we look forward to being able to discuss all areas and levels of support you require.

## PROJECT EXPERIENCE

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**Procom construction consultants**